GENERAL MARKET UPDATE: SEPTEMBER 30, 2014

# NATURAL RESOURCE FINANCING BOOK

**EXCHANGES:** TSX, TSX-V, CSE

SECTORS COVERED: ALL DEAL SIZE: <\$1,000,000,000

DATE RANGE: 1 JAN. 2012 - 30 SEPT. 2014

### THE EXCHANGE FOR RESOURCE COMPANIES

The CSE is a service-oriented exchange built for today's economy - especially for emerging exploration and mining companies where every dollar raised counts.

On the CSE, entrepreneurs spend less time managing their listing and more time focused on growing the company's value for shareholders.

### A COST-EFFECTIVE MARKETPLACE

#### C\$12,500 listing fee

- One-time fee of \$2,500 payable on application
- Balance payable upon approval prior to listing

### C\$500 monthly maintenance fee

• NO filing fees, NO transaction-based fees



# **Issuer Case Study**

Initial market cap = \$6 million

| Transaction            |              | Exchan   | ge Fees  |
|------------------------|--------------|----------|----------|
|                        | Value        | TSX-V    | CSE      |
| Listing Fees           | \$6,000,000  | \$30,000 | \$12,500 |
| Private Placement      | \$2,000,000  | \$10,750 | \$0      |
| Reviewable Transaction | \$2,000,000  | \$11,000 | \$0      |
| Annual Sustaining Fees | \$10,000,000 | \$5,800  | \$6,000  |
| Total Fees             |              | \$57,550 | \$18,500 |

# Compare the costs.

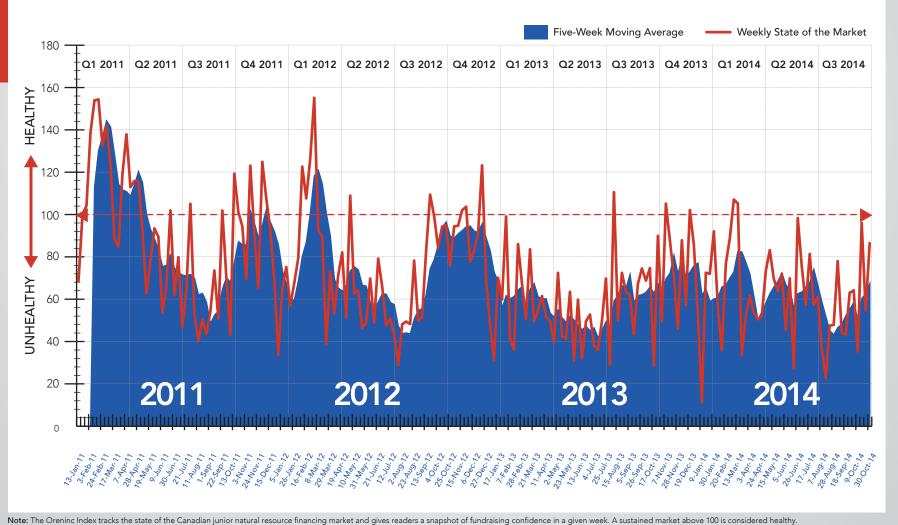
A CSE listing costs less than a third of that on the TSX-V, or in this case, a savings of nearly \$40K - money better spent on your business rather than on maintaining an exchange listing.

Note: This information is furnished by the CSE. See General Disclaimer for more information

# **ORENINC INDEX**



CANADIAN RESOURCE FINANCING INDEX: JAN. 1, 2011 - SEPT. 30, 2014

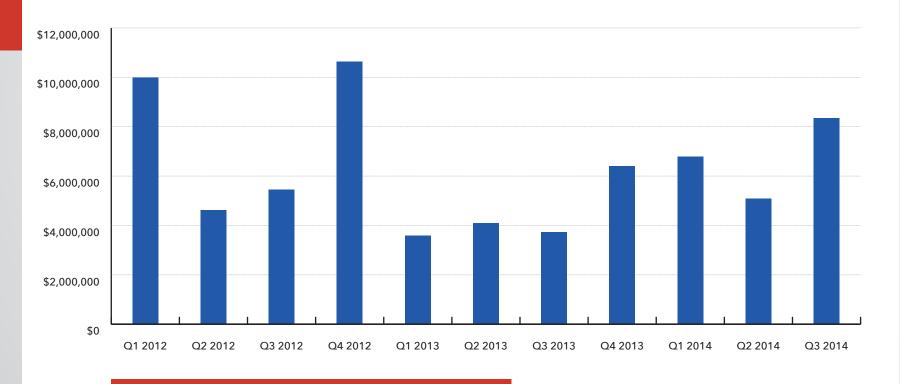








#### NATURAL RESOURCE FUNDRAISING FEES PAID TO TSX AND TSX-V



TSX and TSX-V fundraising fees cost nearly the equivalent of 50,000 meters of drilling each quarter.

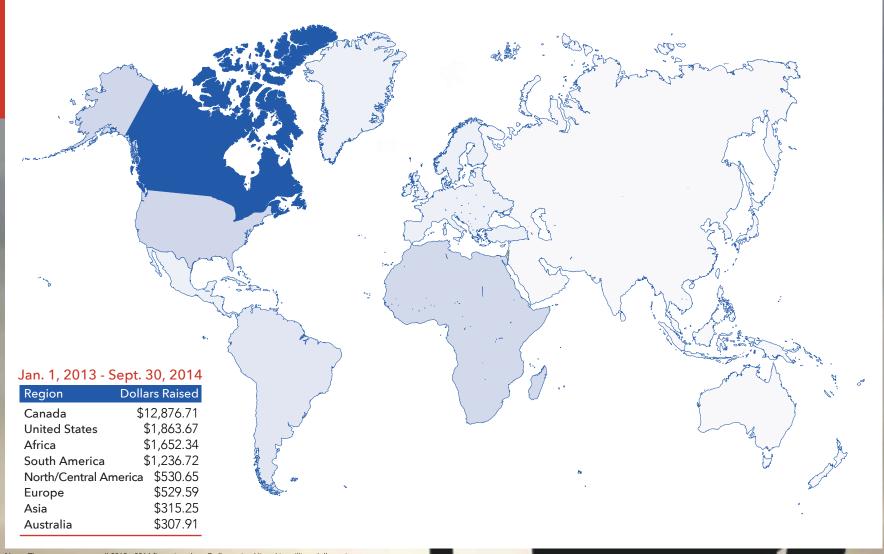
The CSE charges no fundraising fees.

Note: Data is an estimate based on publicly available fee calculators. Drilling is estimated at \$130/meter.



# GLOBAL FUNDRAISING BY PROJECT LOCATION



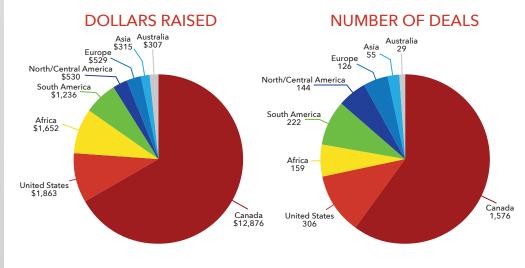


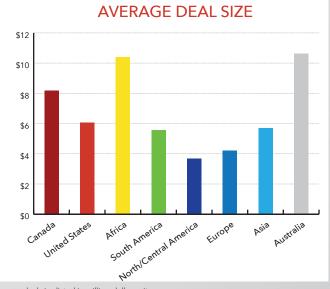
Note: The map represents all 2013 - 2014 financing data. Dollars raised listed in million-dollar units.





| REGION                | DOLLARS RAISED | NUMBER OF DEALS | AVERAGE DEAL SIZE |
|-----------------------|----------------|-----------------|-------------------|
| Canada                | \$12,876.71    | 1,576           | \$8.17            |
| United States         | \$1,863.67     | 306             | \$6.08            |
| Africa                | \$1,652.34     | 159             | \$10.39           |
| South America         | \$1,236.72     | 222             | \$5.56            |
| North/Central America | \$530.65       | 144             | \$3.68            |
| Europe                | \$529.59       | 126             | \$4.20            |
| Asia                  | \$315.25       | 55              | \$5.71            |
| Australia             | \$307.91       | 29              | \$10.62           |





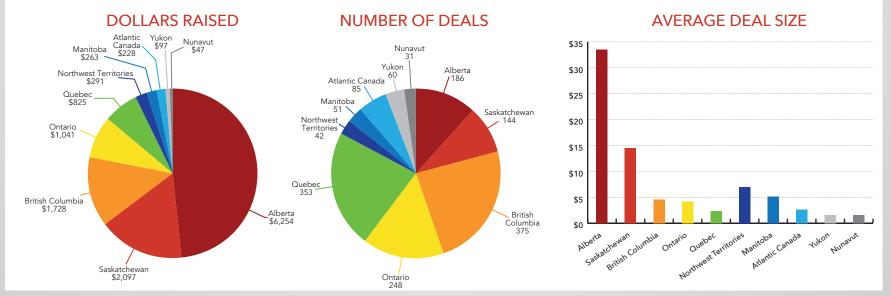
Note: The table and charts represent all deals in all natural resource sectors closed between January 1, 2013 and September 30, 2014. Dollars raised and average deal size listed in million-dollar units.







| REGION                | DOLLARS RAISED | NUMBER OF DEALS | AVERAGE DEAL SIZE |
|-----------------------|----------------|-----------------|-------------------|
| Alberta               | \$6,254.60     | 186             | \$33.57           |
| Saskatchewan          | \$2,097.50     | 144             | \$14.53           |
| British Columbia      | \$1,728.53     | 375             | \$4.61            |
| Ontario               | \$1,041.49     | 248             | \$4.20            |
| Quebec                | \$825.85       | 353             | \$2.34            |
| Northwest Territories | \$291.02       | 42              | \$7.01            |
| Manitoba              | \$263.38       | 51              | \$5.13            |
| Atlantic Canada       | \$228.74       | 85              | \$2.69            |
| Yukon                 | \$97.68        | 60              | \$1.62            |
| Nunavut               | \$47.92        | 31              | \$1.55            |



Note: The table and charts represent all deals in all natural resource sectors closed between January 1, 2013 and September 30, 2014. Dollars raised and average deal size listed in million-dollar units. Atlantic Canada includes the provinces of New Brunswick, Prince Edward Island, Nova Scotia, Newfoundland, and Labrador.





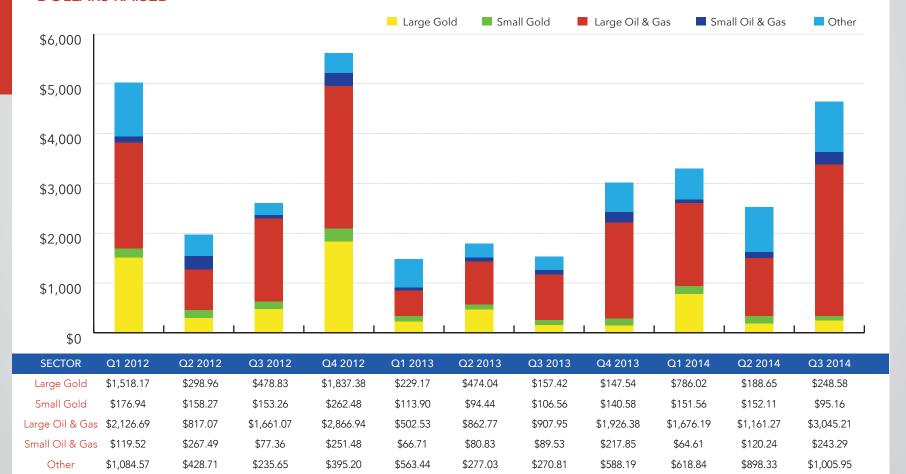
#### **DOLLARS RAISED**

\$5.025.89

Total

\$1,970.50

\$2,606,18



Note: The chart and table represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Dollars raised listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$40 million, "Large Oil & Gas" includes companies with market caps under \$90 million.

\$1,789,12

\$1.532.27

\$3,020.54

\$3,297,21

\$1,475.75



\$4.638.18

\$2,520.59

\$5,613,48

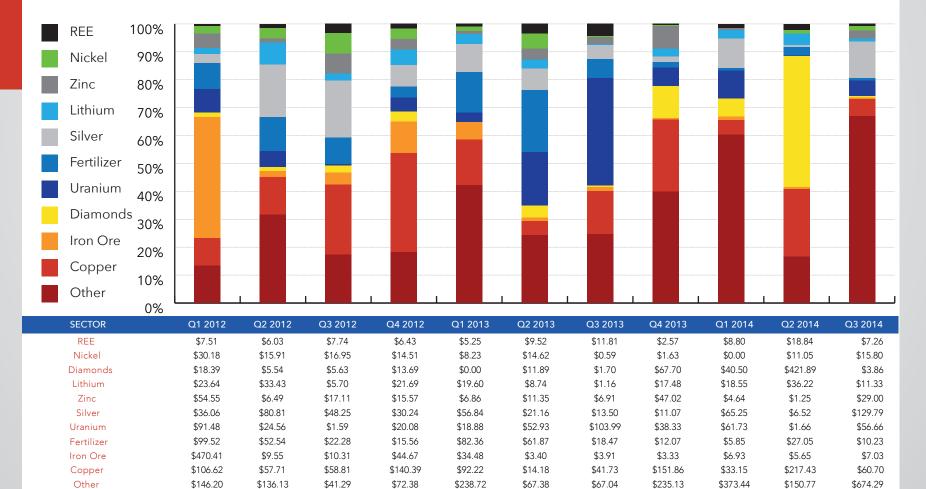
### OTHER SECTOR BREAKDOWN



#### **DOLLARS RAISED**

Total

\$1,084.57



\$563.44

\$277.03

\$270.81

\$588.19

\$618.84

Note: The chart and table represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Dollars raised listed in million-dollar units.

\$235.65

\$428.71



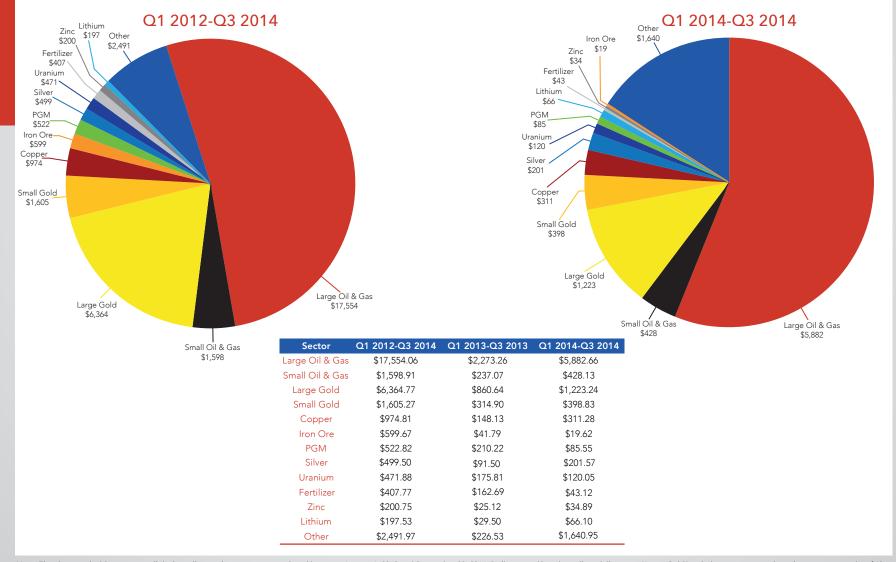
\$898.33

\$395.20

\$1,005.95

### SECTOR DISTRIBUTION BY DOLLARS RAISED





Note: The charts and table represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Dollars raised listed in million-dollar units. "Large Gold" includes companies with market caps under \$40 million, "Large Oil & Gas" includes companies with market caps under \$90 million.

# **AVERAGE DEAL SIZE ACROSS SECTORS: 2014**



|                 |                   | Q1 2014              |                    |                   | Q2 2014              |                    |                   | Q3 2014              |                    |  |
|-----------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|--|
| SECTOR          | DOLLARS<br>RAISED | AVERAGE<br>DEAL SIZE | NUMBER OF<br>DEALS | DOLLARS<br>RAISED | AVERAGE<br>DEAL SIZE | NUMBER OF<br>DEALS | DOLLARS<br>RAISED | AVERAGE<br>DEAL SIZE | NUMBER OF<br>DEALS |  |
| Large Gold      | \$786.02          | \$35.73              | 22                 | \$188.65          | \$12.58              | 15                 | \$248.58          | \$10.36              | 24                 |  |
| Small Gold      | \$151.56          | \$1.12               | 135                | \$152.11          | \$1.20               | 127                | \$95.16           | \$0.87               | 110                |  |
| Iron Ore        | \$6.93            | \$0.69               | 10                 | \$5.65            | \$1.88               | 3                  | \$7.03            | \$0.88               | 8                  |  |
| Copper          | \$33.15           | \$1.10               | 30                 | \$217.43          | \$7.77               | 28                 | \$60.70           | \$2.33               | 26                 |  |
| Silver          | \$65.25           | \$3.63               | 18                 | \$6.52            | \$0.93               | 7                  | \$129.79          | \$10.82              | 12                 |  |
| Uranium         | \$61.73           | \$2.13               | 29                 | \$1.66            | \$0.55               | 3                  | \$56.66           | \$4.72               | 12                 |  |
| Lithium         | \$18.55           | \$18.55              | 1                  | \$36.22           | \$6.04               | 6                  | \$11.33           | \$2.83               | 4                  |  |
| Fertilizer      | \$5.85            | \$1.17               | 5                  | \$27.05           | \$3.38               | 8                  | \$10.23           | \$10.23              | 1                  |  |
| Zinc            | \$4.64            | \$1.16               | 4                  | \$1.25            | \$0.42               | 3                  | \$29.00           | \$4.14               | 7                  |  |
| REE             | \$8.80            | \$1.76               | 5                  | \$18.84           | \$2.09               | 9                  | \$7.26            | \$0.81               | 9                  |  |
| Nickel          | \$0.00            | \$0.00               | 0                  | \$11.05           | \$2.76               | 4                  | \$15.80           | \$5.27               | 3                  |  |
| Diamonds        | \$40.50           | \$4.05               | 10                 | \$421.89          | \$70.31              | 6                  | \$3.86            | \$0.64               | 6                  |  |
| Metals & Mining | \$1,556.41        | \$4.56               | 341                | \$1,239.09        | \$4.64               | 267                | \$1,349.69        | \$4.91               | 275                |  |
| Large Oil & Gas | \$1,676.19        | \$69.84              | 24                 | \$1,161.27        | \$48.39              | 24                 | \$3,045.21        | \$121.81             | 25                 |  |
| Small Oil & Gas | \$64.61           | \$1.62               | 40                 | \$120.24          | \$2.61               | 46                 | \$243.29          | \$6.24               | 39                 |  |

Note: The table represents all deals in all natural resource sectors closed between January 1, 2014 and September 30, 2014. Dollars raised and average deal size listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$40 million, "Large Oil & Gas" includes companies with market caps greater than \$90 million, and "Small Oil & Gas" includes companies with market caps under \$90 million.





|                 | Q1 2013           |                      |                    |                   | Q2 2013              |                    |                   | Q3 2013              |                    | Q4 2013           |                      |                    |  |
|-----------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|--|
| SECTOR          | DOLLARS<br>RAISED | AVERAGE<br>DEAL SIZE | NUMBER OF<br>DEALS |  |
| Large Gold      | \$229.17          | \$12.73              | 18                 | \$474.04          | \$47.40              | 10                 | \$157.42          | \$8.75               | 18                 | \$147.54          | \$9.84               | 15                 |  |
| Small Gold      | \$113.90          | \$0.91               | 125                | \$94.44           | \$0.79               | 119                | \$106.56          | \$0.77               | 138                | \$140.58          | \$0.84               | 168                |  |
| Iron Ore        | \$34.48           | \$4.31               | 8                  | \$3.40            | \$0.57               | 6                  | \$3.91            | \$0.65               | 6                  | \$3.33            | \$0.42               | 8                  |  |
| Copper          | \$92.22           | \$2.97               | 31                 | \$14.18           | \$1.01               | 14                 | \$41.73           | \$1.90               | 22                 | \$151.86          | \$5.62               | 27                 |  |
| Silver          | \$56.84           | \$4.74               | 12                 | \$21.16           | \$1.63               | 13                 | \$13.50           | \$1.69               | 8                  | \$11.07           | \$0.79               | 14                 |  |
| Uranium         | \$18.88           | \$1.89               | 10                 | \$52.93           | \$2.52               | 21                 | \$103.99          | \$10.40              | 10                 | \$38.33           | \$1.74               | 22                 |  |
| Lithium         | \$19.60           | \$6.53               | 3                  | \$8.74            | \$4.37               | 2                  | \$1.16            | \$0.58               | 2                  | \$17.48           | \$3.50               | 5                  |  |
| Fertilizer      | \$82.36           | \$16.47              | 5                  | \$61.87           | \$7.73               | 8                  | \$18.47           | \$2.64               | 7                  | \$12.07           | \$1.51               | 8                  |  |
| Zinc            | \$6.86            | \$2.29               | 3                  | \$11.35           | \$5.67               | 2                  | \$6.91            | \$1.73               | 4                  | \$47.02           | \$11.76              | 4                  |  |
| REE             | \$5.25            | \$0.58               | 9                  | \$9.52            | \$1.90               | 5                  | \$11.81           | \$1.97               | 6                  | \$2.57            | \$0.32               | 8                  |  |
| Nickel          | \$8.23            | \$1.65               | 5                  | \$14.62           | \$4.87               | 3                  | \$0.59            | \$0.20               | 3                  | \$1.63            | \$0.81               | 2                  |  |
| Diamonds        | \$0.00            | \$0.00               | 0                  | \$11.89           | \$1.98               | 6                  | \$1.70            | \$0.57               | 3                  | \$67.70           | \$4.84               | 14                 |  |
| Metals & Mining | \$906.51          | \$3.32               | 273                | \$845.51          | \$3.12               | 271                | \$534.79          | \$1.83               | 292                | \$876.31          | \$2.39               | 366                |  |
| Large Oil & Gas | \$502.53          | \$50.25              | 10                 | \$862.77          | \$61.63              | 14                 | \$907.95          | \$75.66              | 12                 | \$1,926.38        | \$52.06              | 37                 |  |
| Small Oil & Gas | \$66.71           | \$1.63               | 41                 | \$80.83           | \$2.79               | 29                 | \$89.53           | \$2.36               | 38                 | \$217.85          | \$3.82               | 57                 |  |

Note: The table represents all deals in all natural resource sectors closed between January 1, 2013 and December 31, 2013. Dollars raised and average deal size listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$40 million, "Large Oil & Gas" includes companies with market caps under \$90 million.



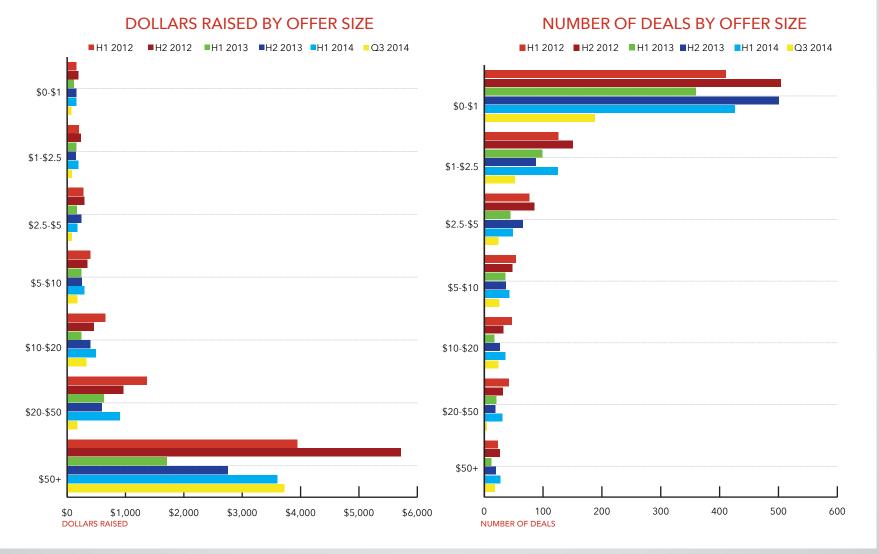


|                 | Q1 2012           |                      |                    |                   | Q2 2012              |                    | Q3 2012           |                      |                    | Q4 2012           |                      |                    |  |
|-----------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|--|
| SECTOR          | DOLLARS<br>RAISED | AVERAGE<br>DEAL SIZE | NUMBER OF<br>DEALS |  |
| Large Gold      | \$1,518.17        | \$34.50              | 44                 | \$298.96          | \$17.59              | 17                 | \$478.83          | \$13.68              | 35                 | \$1,837.38        | \$43.75              | 42                 |  |
| Small Gold      | \$176.94          | \$1.05               | 169                | \$158.27          | \$1.13               | 140                | \$153.26          | \$0.93               | 164                | \$262.48          | \$0.99               | 264                |  |
| Iron Ore        | \$470.41          | \$47.04              | 10                 | \$9.55            | \$3.18               | 3                  | \$10.31           | \$1.15               | 9                  | \$44.67           | \$3.72               | 12                 |  |
| Copper          | \$106.62          | \$3.05               | 35                 | \$57.71           | \$2.31               | 25                 | \$58.81           | \$1.51               | 39                 | \$140.39          | \$2.99               | 47                 |  |
| Silver          | \$36.06           | \$2.25               | 16                 | \$80.81           | \$5.39               | 15                 | \$48.25           | \$3.02               | 16                 | \$30.24           | \$1.31               | 23                 |  |
| Uranium         | \$91.48           | \$3.98               | 23                 | \$24.56           | \$2.23               | 11                 | \$1.59            | \$0.40               | 4                  | \$20.08           | \$2.23               | 9                  |  |
| Lithium         | \$23.64           | \$3.38               | 7                  | \$33.43           | \$11.14              | 3                  | \$5.70            | \$1.90               | 3                  | \$21.69           | \$21.69              | 1                  |  |
| Fertilizer      | \$99.52           | \$14.22              | 7                  | \$52.54           | \$26.27              | 2                  | \$22.28           | \$7.43               | 3                  | \$15.56           | \$3.89               | 4                  |  |
| Zinc            | \$54.55           | \$6.06               | 9                  | \$6.49            | \$2.16               | 3                  | \$17.11           | \$2.85               | 6                  | \$15.57           | \$3.89               | 4                  |  |
| REE             | \$7.51            | \$1.50               | 5                  | \$6.03            | \$0.75               | 8                  | \$7.74            | \$1.11               | 7                  | \$6.43            | \$0.71               | 9                  |  |
| Nickel          | \$30.18           | \$4.31               | 7                  | \$15.91           | \$2.65               | 6                  | \$16.95           | \$2.42               | 7                  | \$14.51           | \$3.63               | 4                  |  |
| Diamonds        | \$18.39           | \$3.07               | 6                  | \$5.54            | \$1.85               | 3                  | \$5.63            | \$1.41               | 4                  | \$13.69           | \$2.28               | 6                  |  |
| Metals & Mining | \$2,779.68        | \$6.95               | 400                | \$885.94          | \$3.07               | 289                | \$867.75          | \$2.69               | 322                | \$2,495.06        | \$5.08               | 491                |  |
| Large Oil & Gas | \$2,126.69        | \$106.33             | 20                 | \$817.07          | \$62.85              | 13                 | \$1,661.07        | \$166.11             | 10                 | \$2,866.94        | \$89.59              | 32                 |  |
| Small Oil & Gas | \$119.52          | \$1.78               | 67                 | \$267.49          | \$4.25               | 63                 | \$77.36           | \$2.09               | 37                 | \$251.48          | \$4.06               | 62                 |  |

Note: The table represents all deals in all natural resource sectors closed between January 1, 2012 and December 31, 2012. Dollars raised and average deal size listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$40 million, "Large Oil & Gas" includes companies with market caps under \$90 million.





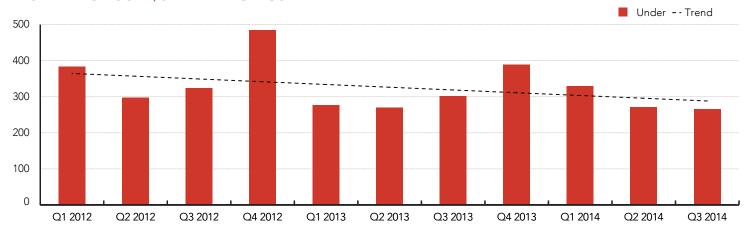


Note: The charts represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Dollars raised and offer size listed in million-dollar units

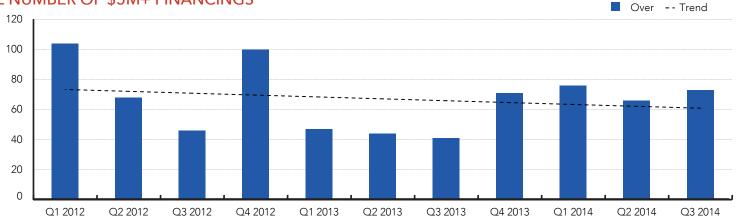




#### TOTAL NUMBER OF SUB-\$5M FINANCINGS



#### TOTAL NUMBER OF \$5M+ FINANCINGS



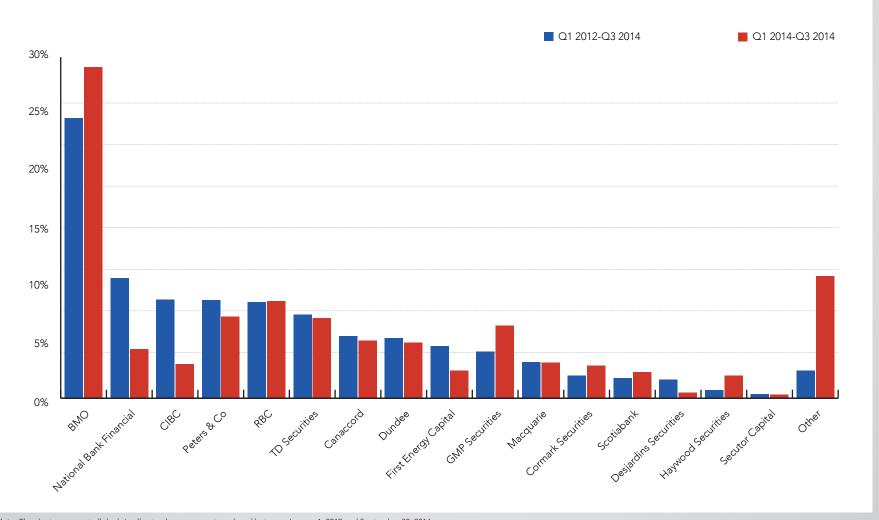
Note: The charts represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Dollars raised listed in million-dollar units.



# **BROKER MARKET SHARE: DOLLARS LED**







Note: The charts represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014.

### **BROKERED VS. NON-BROKERED DEALS**



#### **BROKERED VS. NON-BROKERED OFFERINGS**



#### **BROKERED VS. NON-BROKERED DOLLARS RAISED**



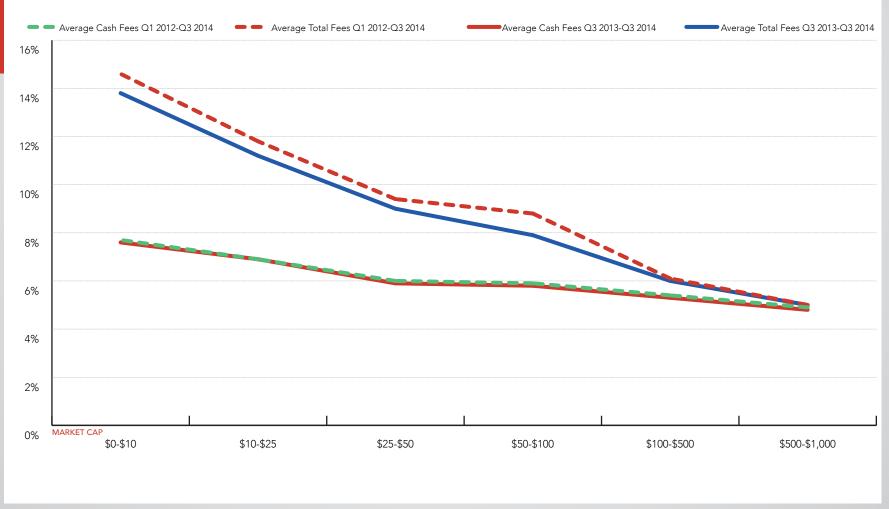
Note: The charts represent all deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Dollars raised listed in million-dollar units.







ALL SECTORS Q1 2012 - Q3 2014 & Q3 2014: BROKERED FEES BY COMPANY MARKET CAP



Note: The chart represents all brokered deals in all natural resource sectors closed between January 1, 2012 and September 30, 2014. Market cap listed in million-dollar units.





|                   |                    | ВО        | ЭK             |                 | A     | VERAGE FE | ES    | S                      | TRUCTUR              | E                        | EXECUTION        |                        |
|-------------------|--------------------|-----------|----------------|-----------------|-------|-----------|-------|------------------------|----------------------|--------------------------|------------------|------------------------|
| SECTOR            | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH  | WARRANT   | TOTAL | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS WITH WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| Large Oil & Gas   | 66.8%              | \$110.99  | 48             | \$5,327.53      | 4.2%  | 0.0%      | 4.3%  | -3.8%                  | 85.4%                | 2.1%                     | 19.8             | 108.6%                 |
| Small Oil & Gas   | 2.5%               | \$14.11   | 14             | \$197.60        | 6.2%  | 1.7%      | 7.9%  | -4.4%                  | 28.6%                | 35.7%                    | 44.3             | 107.7%                 |
| Large Gold        | 11.8%              | \$26.91   | 35             | \$941.76        | 4.9%  | 0.3%      | 5.1%  | -8.0%                  | 68.6%                | 37.1%                    | 18.0             | 113.9%                 |
| Small Gold        | 1.2%               | \$7.02    | 14             | \$98.22         | 6.3%  | 3.3%      | 9.6%  | -9.1%                  | 14.3%                | 85.7%                    | 34.4             | 117.0%                 |
| Precious Metals   | 7.0%               | \$277.72  | 2              | \$555.45        | 4.0%  | 0.0%      | 4.0%  | -5.7%                  | 100.0%               | 0.0%                     | 18.0             | 100.0%                 |
| Base Metals       | 2.2%               | \$57.83   | 3              | \$173.50        | 4.0%  | 0.0%      | 4.0%  | -3.2%                  | 33.3%                | 66.7%                    | 37.7             | 110.3%                 |
| Copper            | 2.0%               | \$40.11   | 4              | \$160.44        | 5.1%  | 0.2%      | 5.2%  | -13.4%                 | 75.0%                | 50.0%                    | 20.5             | 99.7%                  |
| Silver            | 1.9%               | \$19.11   | 8              | \$152.92        | 5.4%  | 1.1%      | 6.5%  | -9.7%                  | 62.5%                | 50.0%                    | 26.8             | 106.3%                 |
| Uranium           | 1.2%               | \$7.76    | 12             | \$93.13         | 5.6%  | 3.9%      | 9.5%  | -5.4%                  | 33.3%                | 58.3%                    | 16.0             | 109.7%                 |
| Diversified       | 0.8%               | \$65.00   | 1              | \$65.00         | 5.0%  | 0.0%      | 5.0%  | -9.8%                  | 0.0%                 | 0.0%                     | 15.0             | 100.0%                 |
| Lithium           | 0.5%               | \$10.92   | 4              | \$43.68         | 5.7%  | 1.4%      | 7.0%  | -8.1%                  | 50.0%                | 50.0%                    | 25.0             | 105.4%                 |
| Diamonds          | 0.3%               | \$8.62    | 3              | \$25.86         | 5.0%  | 0.6%      | 5.7%  | -3.5%                  | 66.7%                | 33.3%                    | 15.3             | 105.6%                 |
| Fertilizer        | 0.3%               | \$8.12    | 3              | \$24.36         | 5.1%  | 0.6%      | 5.7%  | -12.5%                 | 33.3%                | 100.0%                   | 29.7             | 89.3%                  |
| Graphite          | 0.2%               | \$3.22    | 6              | \$19.31         | 6.9%  | 6.3%      | 13.3% | -8.9%                  | 16.7%                | 100.0%                   | 17.3             | 164.6%                 |
| Zinc              | 0.2%               | \$5.89    | 3              | \$17.68         | 6.2%  | 6.2%      | 12.4% | 26.7%                  | 66.7%                | 33.3%                    | 14.7             | 105.0%                 |
| Sand              | 0.2%               | \$17.44   | 1              | \$17.44         | 5.0%  | 5.0%      | 10.0% | -10.1%                 | 100.0%               | 0.0%                     | 18.0             | 144.4%                 |
| REE               | 0.2%               | \$2.20    | 6              | \$13.18         | 5.0%  | 4.7%      | 9.7%  | -14.0%                 | 16.7%                | 83.3%                    | 24.0             | 90.5%                  |
| Vanadium          | 0.2%               | \$6.42    | 2              | \$12.84         | 5.7%  | 5.7%      | 11.4% | -22.8%                 | 0.0%                 | 50.0%                    | 33.5             | 97.3%                  |
| Nickel            | 0.1%               | \$5.63    | 2              | \$11.25         | 6.5%  | 3.1%      | 9.6%  | -9.1%                  | 0.0%                 | 50.0%                    | 16.0             | 112.5%                 |
| PGM               | 0.1%               | \$6.90    | 1              | \$6.90          | 6.0%  | 4.5%      | 10.5% | -7.1%                  | 100.0%               | 100.0%                   | 13.0             | 115.0%                 |
| Industrial Metals | 0.1%               | \$5.75    | 1              | \$5.75          | 6.0%  | 6.0%      | 12.0% | -6.5%                  | 100.0%               | 100.0%                   | 27.0             | 115.0%                 |
| Iron Ore          | 0.1%               | \$1.67    | 3              | \$5.01          | 6.0%  | 6.0%      | 12.0% | -15.0%                 | 33.3%                | 66.7%                    | 29.0             | 86.7%                  |
| Chromite          | 0.0%               | \$2.00    | 1              | \$2.00          | 8.0%  | 8.0%      | 16.0% | -4.2%                  | 0.0%                 | 100.0%                   | 195.0            | 87.0%                  |
| Molybdenum        | 0.0%               | \$0.21    | 1              | \$0.21          | 10.0% | 10.0%     | 20.0% | -23.3%                 | 0.0%                 | 0.0%                     | 49.0             | 68.8%                  |
| Tungsten          | 0.0%               | \$0.06    | 1              | \$0.06          | 8.5%  | 5.0%      | 13.5% | 5.3%                   | 0.0%                 | 100.0%                   | 48.0             | 30.0%                  |
| All Sectors: 2014 |                    | \$44.53   | 179            | \$7,971.06      | 4.4%  | 0.3%      | 4.7%  | -6.7%                  | 55.3%                | 40.2%                    | 24.6             | 109.7%                 |
| All Sectors: 2013 |                    | \$26.02   | 225            | \$5,855.07      | 4.6%  | 0.4%      | 5.0%  | -1.0%                  | 41.8%                | 38.7%                    | 32.9             | 95.0%                  |
| All Sectors: 2012 |                    | \$26.97   | 466            | \$12,569.11     | 4.7%  | 0.4%      | 5.1%  | 0.0%                   | 32.6%                | 43.6%                    | 32.1             | 88.7%                  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2014 and September 30, 2014. Deal size and total raised listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$90 million.





|                   | ВООК               |           |                |                 | A\   | VERAGE FE | ES    | STRUCTURE              |                      |                                | EXECUTION        |                        |
|-------------------|--------------------|-----------|----------------|-----------------|------|-----------|-------|------------------------|----------------------|--------------------------------|------------------|------------------------|
| SECTOR            | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH | WARRANT   | TOTAL | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS<br>WITH<br>WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| Large Oil & Gas   | 66.3%              | \$77.60   | 50             | \$3,879.96      | 4.3% | 0.0%      | 4.3%  | -3.2%                  | 82.0%                | 0.0%                           | 19.3             | 113.4%                 |
| Small Oil & Gas   | 3.1%               | \$5.98    | 30             | \$179.48        | 6.3% | 0.6%      | 6.9%  | -8.3%                  | 33.3%                | 30.0%                          | 39.1             | 95.9%                  |
| Large Gold        | 12.7%              | \$25.69   | 29             | \$744.89        | 4.9% | 0.5%      | 5.4%  | -3.1%                  | 44.8%                | 31.0%                          | 18.8             | 101.0%                 |
| Small Gold        | 1.4%               | \$2.24    | 37             | \$82.75         | 6.5% | 3.3%      | 9.8%  | 0.0%                   | 10.8%                | 64.9%                          | 47.4             | 75.7%                  |
| PGM               | 6.1%               | \$119.08  | 3              | \$357.23        | 5.1% | 0.1%      | 5.2%  | -8.3%                  | 33.3%                | 0.0%                           | 21.3             | 111.1%                 |
| Uranium           | 2.7%               | \$8.29    | 19             | \$157.52        | 5.4% | 3.4%      | 8.8%  | -7.5%                  | 42.1%                | 47.4%                          | 37.2             | 88.4%                  |
| Fertilizer        | 1.7%               | \$32.55   | 3              | \$97.66         | 5.0% | 0.0%      | 5.0%  | -1.8%                  | 66.7%                | 33.3%                          | 15.0             | 114.8%                 |
| Copper            | 1.4%               | \$8.02    | 10             | \$80.16         | 5.6% | 2.6%      | 8.2%  | -6.6%                  | 20.0%                | 80.0%                          | 57.0             | 83.4%                  |
| Zinc              | 1.2%               | \$13.53   | 5              | \$67.67         | 5.0% | 0.6%      | 5.6%  | -9.8%                  | 80.0%                | 20.0%                          | 19.0             | 96.5%                  |
| Silver            | 0.9%               | \$11.02   | 5              | \$55.09         | 6.0% | 5.8%      | 11.8% | -6.0%                  | 40.0%                | 80.0%                          | 16.4             | 100.9%                 |
| Lithium           | 0.6%               | \$7.22    | 5              | \$36.11         | 6.3% | 0.7%      | 7.1%  | -10.3%                 | 60.0%                | 80.0%                          | 24.4             | 84.4%                  |
| Iron Ore          | 0.5%               | \$14.49   | 2              | \$28.98         | 5.0% | 5.0%      | 10.0% | -7.1%                  | 0.0%                 | 50.0%                          | 19.0             | 57.5%                  |
| REE               | 0.3%               | \$4.00    | 4              | \$15.98         | 6.7% | 3.0%      | 9.7%  | -15.8%                 | 0.0%                 | 75.0%                          | 15.3             | 100.0%                 |
| Base Metals       | 0.3%               | \$7.65    | 2              | \$15.30         | 4.1% | 0.2%      | 4.2%  | 17.7%                  | 50.0%                | 100.0%                         | 69.5             | 57.5%                  |
| Diamonds          | 0.3%               | \$7.53    | 2              | \$15.06         | 5.0% | 3.3%      | 8.3%  | FT-Only                | 100.0%               | 0.0%                           | 18.0             | 163.0%                 |
| Coal              | 0.2%               | \$6.55    | 2              | \$13.09         | 8.3% | 0.0%      | 8.3%  | -11.6%                 | 0.0%                 | 0.0%                           | 50.5             | 43.4%                  |
| Precious Metals   | 0.2%               | \$5.32    | 2              | \$10.65         | 8.5% | 2.4%      | 10.9% | 15.4%                  | 0.0%                 | 50.0%                          | 33.0             | 100.0%                 |
| Graphite          | 0.2%               | \$1.48    | 6              | \$8.85          | 6.7% | 6.5%      | 13.2% | -3.9%                  | 16.7%                | 83.3%                          | 31.7             | 83.3%                  |
| Tin               | 0.1%               | \$3.00    | 1              | \$3.00          | 6.0% | 6.0%      | 12.0% | 42.9%                  | 0.0%                 | 0.0%                           | 0.0              | 100.0%                 |
| Nickel            | 0.0%               | \$2.00    | 1              | \$2.00          | 6.0% | 6.0%      | 12.0% | FT-Only                | 0.0%                 | 0.0%                           | 0.0              | 100.0%                 |
| Niobium           | 0.0%               | \$1.76    | 1              | \$1.76          | 7.0% | 0.0%      | 7.0%  | 18.9%                  | 0.0%                 | 0.0%                           | 92.0             | 17.1%                  |
| Tungsten          | 0.0%               | \$0.51    | 2              | \$1.01          | 8.8% | 6.0%      | 14.8% | -5.9%                  | 0.0%                 | 100.0%                         | 105.0            | 62.4%                  |
| Diversified       | 0.0%               | \$0.37    | 2              | \$0.74          | 7.5% | 9.4%      | 16.9% | -20.0%                 | 0.0%                 | 100.0%                         | 57.0             | 152.3%                 |
| Cobalt            | 0.0%               | \$0.06    | 2              | \$0.13          | 8.0% | 8.0%      | 16.0% | 22.3%                  | 0.0%                 | 100.0%                         | 123.0            | 50.0%                  |
| All Sectors: 2013 |                    | \$26.02   | 225            | \$5,855.07      | 4.6% | 0.4%      | 5.0%  | -3.9%                  | 41.8%                | 38.7%                          | 32.9             | 95.0%                  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2013 and December 31, 2013. Deal size and total raised listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$40 million. "Large Oil & Gas" includes companies with market caps under \$90 million.







|                   | воок               |           |                |                 | Α'   | VERAGE FE | ES    | S                      | TRUCTUR              | E                        | EXECUTION        |                        |
|-------------------|--------------------|-----------|----------------|-----------------|------|-----------|-------|------------------------|----------------------|--------------------------|------------------|------------------------|
| SECTOR            | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH | WARRANT   | TOTAL | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS WITH WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| Large Oil & Gas   | 55.3%              | \$108.67  | 64             | \$6,954.79      | 4.3% | 0.0%      | 4.3%  | -4.4%                  | 87.5%                | 1.6%                     | 22.1             | 109.2%                 |
| Small Oil & Gas   | 2.7%               | \$5.88    | 58             | \$340.86        | 5.8% | 0.9%      | 6.7%  | -3.9%                  | 19.0%                | 36.2%                    | 46.3             | 62.9%                  |
| Large Gold        | 30.0%              | \$37.67   | 100            | \$3,767.42      | 4.8% | 0.4%      | 5.3%  | -5.7%                  | 59.0%                | 30.0%                    | 20.1             | 107.6%                 |
| Small Gold        | 1.7%               | \$1.91    | 115            | \$219.27        | 6.7% | 5.6%      | 12.3% | -4.4%                  | 2.6%                 | 77.4%                    | 39.1             | 84.6%                  |
| Iron Ore          | 3.8%               | \$42.97   | 11             | \$472.64        | 6.1% | 1.2%      | 7.3%  | -8.2%                  | 18.2%                | 45.5%                    | 17.7             | 96.8%                  |
| Copper            | 1.6%               | \$7.67    | 26             | \$199.30        | 5.8% | 1.9%      | 7.7%  | -5.0%                  | 23.1%                | 46.2%                    | 40.8             | 76.0%                  |
| Fertilizer        | 1.0%               | \$17.58   | 7              | \$123.06        | 5.2% | 2.4%      | 7.6%  | -4.4%                  | 57.1%                | 28.6%                    | 25.6             | 117.2%                 |
| Silver            | 0.8%               | \$14.29   | 7              | \$100.02        | 5.5% | 2.0%      | 7.5%  | -5.6%                  | 14.3%                | 28.6%                    | 36.0             | 90.5%                  |
| Uranium           | 0.6%               | \$8.03    | 10             | \$80.34         | 5.6% | 2.1%      | 7.7%  | -11.5%                 | 50.0%                | 20.0%                    | 19.1             | 126.1%                 |
| Lithium           | 0.5%               | \$15.95   | 4              | \$63.79         | 6.1% | 1.1%      | 7.2%  | -2.7%                  | 0.0%                 | 25.0%                    | 28.5             | 105.9%                 |
| Zinc              | 0.3%               | \$5.89    | 7              | \$41.25         | 6.1% | 3.3%      | 9.4%  | -5.7%                  | 14.3%                | 28.6%                    | 16.6             | 118.3%                 |
| PGM               | 0.3%               | \$9.98    | 4              | \$39.90         | 5.1% | 0.2%      | 5.4%  | -16.7%                 | 25.0%                | 0.0%                     | 22.3             | 66.3%                  |
| Precious Metals   | 0.3%               | \$4.37    | 8              | \$34.95         | 5.5% | 1.1%      | 6.6%  | -2.9%                  | 12.5%                | 50.0%                    | 28.5             | 65.1%                  |
| Base Metals       | 0.2%               | \$3.73    | 7              | \$26.11         | 5.9% | 5.2%      | 11.1% | 1.3%                   | 0.0%                 | 85.7%                    | 89.1             | 55.9%                  |
| Graphite          | 0.2%               | \$5.22    | 5              | \$26.10         | 6.0% | 6.0%      | 12.0% | -9.6%                  | 20.0%                | 80.0%                    | 21.8             | 58.6%                  |
| Diamonds          | 0.1%               | \$5.95    | 3              | \$17.86         | 6.0% | 1.0%      | 7.0%  | 3.4%                   | 33.3%                | 100.0%                   | 19.3             | 70.7%                  |
| Coal              | 0.1%               | \$8.51    | 2              | \$17.01         | 6.0% | 6.0%      | 12.0% | -11.4%                 | 0.0%                 | 100.0%                   | 22.0             | 50.0%                  |
| Tungsten          | 0.1%               | \$7.12    | 2              | \$14.23         | 5.7% | 1.5%      | 7.2%  | 0.0%                   | 0.0%                 | 50.0%                    | 18.5             | 102.9%                 |
| Diversified       | 0.1%               | \$1.06    | 11             | \$11.65         | 7.1% | 6.1%      | 13.2% | 6.3%                   | 0.0%                 | 63.6%                    | 34.5             | 53.4%                  |
| REE               | 0.1%               | \$1.25    | 8              | \$9.96          | 7.0% | 5.3%      | 12.3% | -4.1%                  | 0.0%                 | 75.0%                    | 31.0             | 53.4%                  |
| Nickel            | 0.1%               | \$1.72    | 5              | \$8.61          | 6.0% | 1.1%      | 7.1%  | -9.0%                  | 0.0%                 | 40.0%                    | 18.0             | 36.1%                  |
| All Sectors: 2012 |                    | \$26.97   | 466            | \$12,569.11     | 4.7% | 0.4%      | 5.1%  | -4.7%                  | 32.6%                | 43.6%                    | 32.1             | 88.7%                  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2012 and December 31, 2012. Deal size and total raised listed in million-dollar units. "Large Gold" includes companies with market caps greater than \$40 million, "Small Gold" includes companies with market caps under \$90 million.





|                          | воок               |           |                |                 | A'               | VERAGE FE        | ES               | S                      | TRUCTUR              | E                              | EXECUTION        |                        |  |
|--------------------------|--------------------|-----------|----------------|-----------------|------------------|------------------|------------------|------------------------|----------------------|--------------------------------|------------------|------------------------|--|
| BROKER                   | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH             | WARRANT          | TOTAL            | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS<br>WITH<br>WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |  |
| вмо                      | 24.7%              | \$163.81  | 12             | \$1,965.68      | 4.2%             | 0.0%             | 4.2%             | -6.5%                  | 75.0%                | 16.7%                          | 17.3             | 111.2%                 |  |
| National Bank Financial  | 10.6%              | \$105.43  | 8              | \$843.43        | 4.3%             | 0.0%             | 4.3%             | -4.2%                  | 100.0%               | 0.0%                           | 18.9             | 107.0%                 |  |
| CIBC                     | 8.7%               | \$173.24  | 4              | \$692.97        | 4.0%             | 0.0%             | 4.0%             | -3.0%                  | 100.0%               | 0.0%                           | 20.0             | 103.8%                 |  |
| Peters & Co              | 8.6%               | \$85.89   | 8              | \$687.08        | 4.3%             | 0.0%             | 4.3%             | -4.0%                  | 100.0%               | 0.0%                           | 21.3             | 108.7%                 |  |
| RBC                      | 8.5%               | \$134.77  | 5              | \$673.84        | 4.2%             | 0.0%             | 4.2%             | -13.3%                 | 100.0%               | 20.0%                          | 15.0             | 107.9%                 |  |
| TD Securities            | 7.4%               | \$195.85  | 3              | \$587.55        | 4.2%             | 0.0%             | 4.2%             | -9.9%                  | 100.0%               | 33.3%                          | 16.7             | 110.0%                 |  |
| Canaccord                | 5.5%               | \$31.14   | 14             | \$435.97        | 4.7%             | 0.6%             | 5.3%             | -11.9%                 | 92.9%                | 35.7%                          | 21.4             | 116.4%                 |  |
| Dundee                   | 5.3%               | \$22.32   | 19             | \$424.01        | 5.4%             | 1.4%             | 6.8%             | -9.4%                  | 94.7%                | 36.8%                          | 23.0             | 112.5%                 |  |
| FirstEnergy Capital      | 4.6%               | \$61.07   | 6              | \$366.42        | 4.7%             | 0.0%             | 4.7%             | -3.2%                  | 83.3%                | 0.0%                           | 24.7             | 104.7%                 |  |
| GMP Securities           | 4.1%               | \$27.22   | 12             | \$326.60        | 4.6%             | 0.9%             | 5.5%             | -7.1%                  | 33.3%                | 50.0%                          | 35.2             | 121.8%                 |  |
| Macquarie                | 3.2%               | \$25.51   | 10             | \$255.06        | 4.7%             | 0.7%             | 5.4%             | -5.8%                  | 50.0%                | 40.0%                          | 22.4             | 119.3%                 |  |
| Cormark Securities       | 2.0%               | \$26.53   | 6              | \$159.20        | 5.2%             | 0.0%             | 5.2%             | -6.8%                  | 83.3%                | 33.3%                          | 23.3             | 103.0%                 |  |
| Scotiabank               | 1.8%               | \$35.43   | 4              | \$141.70        | 5.1%             | 0.2%             | 5.4%             | -9.8%                  | 25.0%                | 25.0%                          | 16.5             | 107.5%                 |  |
| Desjardins Securities    | 1.6%               | \$130.00  | 1              | \$130.00        | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | -21.2%                 | 100.0%               | 0.0%                           | 15.0             | 100.0%                 |  |
| Haywood Securities       | 0.7%               | \$8.24    | 7              | \$57.69         | 6.1%             | 1.7%             | 7.8%             | -10.3%                 | 28.6%                | 57.1%                          | 31.1             | 115.3%                 |  |
| Secutor Capital          | 0.4%               | \$1.59    | 19             | \$30.13         | 6.9%             | 4.4%             | 11.3%            | -1.2%                  | 0.0%                 | 84.2%                          | 17.7             | 110.9%                 |  |
| AltaCorp Capital         | 0.3%               | \$27.50   | 1              | \$27.50         | 5.0%             | 0.0%             | 5.0%             | -11.3%                 | 100.0%               | 0.0%                           | 22.0             | 110.0%                 |  |
| Acumen Capital           | 0.3%               | \$5.49    | 4              | \$21.97         | 6.0%             | 0.0%             | 6.0%             | -8.6%                  | 50.0%                | 25.0%                          | 21.0             | 117.5%                 |  |
| Mackie Research          | 0.2%               | \$8.73    | 2              | \$17.46         | 6.0%             | 3.1%             | 9.1%             | -24.2%                 | 0.0%                 | 50.0%                          | 35.0             | 91.9%                  |  |
| Primary Capital          | 0.2%               | \$4.58    | 3              | \$13.75         | 6.0%             | 6.0%             | 12.0%            | -3.2%                  | 33.3%                | 100.0%                         | 23.7             | 145.0%                 |  |
| Laurentian Bank          | 0.1%               | \$5.74    | 2              | \$11.48         | 6.3%             | 0.0%             | 6.3%             | -2.6%                  | 50.0%                | 0.0%                           | 29.0             | 110.6%                 |  |
| Integral Capital Markets | 0.1%               | \$9.58    | 1              | \$9.58          | 6.0%             | 0.0%             | 6.0%             | 0.0%                   | 0.0%                 | 0.0%                           | 147.0            | 47.9%                  |  |
| Beacon Securities        | 0.1%               | \$9.01    | 1              | \$9.01          | 7.0%             | 3.0%             | 10.0%            | -6.1%                  | 100.0%               | 0.0%                           | 0.0              | 115.0%                 |  |
| HD Capital Partners      | 0.1%               | \$8.71    | 1              | \$8.71          | 5.9%             | 0.0%             | 5.9%             | -12.3%                 | 0.0%                 | 0.0%                           | 27.0             | 100.0%                 |  |
| Barclays                 | 0.1%               | \$6.89    | 1              | \$6.89          | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | -13.0%                 | 0.0%                 | 0.0%                           | 17.0             | 68.9%                  |  |
| Medalist Capital         | 0.1%               | \$6.57    | 1              | \$6.57          | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | -7.9%                  | 0.0%                 | 100.0%                         | 16.0             | 98.0%                  |  |
| Roth Capital             | 0.1%               | \$3.25    | 2              | \$6.50          | 5.3%             | 5.3%             | 10.7%            | -11.7%                 | 0.0%                 | 100.0%                         | 6.0              | 100.6%                 |  |
| Cantor Fitzgerald        | 0.1%               | \$6.30    | 1              | \$6.30          | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | 112.0%                 | 0.0%                 | 0.0%                           | 51.0             | 98.0%                  |  |
| Edgecrest Capital        | 0.1%               | \$5.76    | 1              | \$5.76          | 5.5%             | 0.0%             | 5.5%             | -7.1%                  | 100.0%               | 100.0%                         | 17.0             | 115.0%                 |  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2014 and September 30, 2014. Deal size and total raised listed in million-dollar units. (1) Fees unavailable at time of publication.





# BROKER STATS: DEALS LED 2014 - Cont.

|                                    |                    | ВООК      |                |                 |       | VERAGE FE | ES    | S                      | TRUCTUR              | E                              | EXECUTION        |                        |
|------------------------------------|--------------------|-----------|----------------|-----------------|-------|-----------|-------|------------------------|----------------------|--------------------------------|------------------|------------------------|
| BROKER                             | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH  | WARRANT   | TOTAL | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS<br>WITH<br>WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| Noble Financial Capital<br>Markets | 0.1%               | \$5.55    | 1              | \$5.55          | 7.0%  | 0.0%      | 7.0%  | -6.7%                  | 0.0%                 | 100.0%                         | 3.0              | 100.0%                 |
| Paradigm Capital                   | 0.1%               | \$5.50    | 1              | \$5.50          | 7.0%  | 0.0%      | 7.0%  | -8.0%                  | 0.0%                 | 0.0%                           | 17.0             | 110.0%                 |
| D&D Securities                     | 0.1%               | \$5.04    | 1              | \$5.04          | 7.0%  | 8.0%      | 15.0% | -3.5%                  | 0.0%                 | 100.0%                         | 42.0             | 72.1%                  |
| M Partners                         | 0.1%               | \$4.66    | 1              | \$4.66          | 10.4% | 10.4%     | 20.9% | 0.0%                   | 0.0%                 | 100.0%                         | 26.0             | 93.3%                  |
| H.C. Wainwright & Co.              | 0.1%               | \$4.34    | 1              | \$4.34          | 6.0%  | 6.0%      | 12.0% | -14.0%                 | 100.0%               | 100.0%                         | 3.0              | 99.4%                  |
| All Brokers: 2014                  |                    | \$44.53   | 179            | \$7,971.06      | 4.4%  | 0.3%      | 4.7%  | -7.0%                  | 55.3%                | 40.2%                          | 24.6             | 109.7%                 |
| All Brokers: 2013                  |                    | \$26.02   | 225            | \$5,855.07      | 4.6%  | 0.4%      | 5.0%  | -4.6%                  | 41.8%                | 38.7%                          | 32.9             | 95.0%                  |
| All Brokers: 2012                  |                    | \$26.97   | 466            | \$12,569.11     | 4.7%  | 0.4%      | 5.1%  | -4.7%                  | 32.6%                | 43.6%                          | 32.1             | 88.7%                  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2014 and September 30, 2014. Deal size and total raised listed in million-dollar units.





|                            |                    | ВО        | ЭK             |                 | A'               | VERAGE FE        | ES               | S                      | TRUCTUR              | E                              | EXECUTION        |                        |  |
|----------------------------|--------------------|-----------|----------------|-----------------|------------------|------------------|------------------|------------------------|----------------------|--------------------------------|------------------|------------------------|--|
| BROKER                     | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH             | WARRANT          | TOTAL            | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS<br>WITH<br>WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |  |
| BMO                        | 20.9%              | \$174.85  | 7              | \$1,223.94      | 4.6%             | 0.0%             | 4.6%             | -5.8%                  | 85.7%                | 0.0%                           | 20.9             | 106.4%                 |  |
| Peters & Co                | 14.2%              | \$69.15   | 12             | \$829.79        | 4.2%             | 0.0%             | 4.2%             | -3.0%                  | 100.0%               | 0.0%                           | 22.4             | 119.1%                 |  |
| GMP Securities             | 8.9%               | \$43.61   | 12             | \$523.30        | 4.6%             | 0.4%             | 5.0%             | -3.2%                  | 33.3%                | 41.7%                          | 26.1             | 103.8%                 |  |
| Citigroup                  | 8.0%               | \$466.17  | 1              | \$466.17        | 3.0%             | 0.0%             | 3.0%             | -3.6%                  | 0.0%                 | 0.0%                           | 12.0             | 100.0%                 |  |
| TD Securities              | 6.9%               | \$405.36  | 1              | \$405.36        | 4.0%             | 0.0%             | 4.0%             | -3.2%                  | 100.0%               | 0.0%                           | 10.0             | 115.0%                 |  |
| Canaccord                  | 6.6%               | \$24.04   | 16             | \$384.61        | 5.2%             | 1.4%             | 6.6%             | -8.3%                  | 62.5%                | 56.3%                          | 26.0             | 96.3%                  |  |
| Dundee                     | 6.2%               | \$21.24   | 17             | \$361.10        | 5.3%             | 1.0%             | 6.3%             | -10.5%                 | 82.4%                | 23.5%                          | 22.6             | 117.4%                 |  |
| Macquarie                  | 6.0%               | \$39.30   | 9              | \$353.68        | 5.5%             | 0.5%             | 6.0%             | -8.1%                  | 33.3%                | 11.1%                          | 43.0             | 90.7%                  |  |
| National Bank Financial    | 3.0%               | \$19.38   | 9              | \$174.38        | 4.7%             | 0.0%             | 4.7%             | -7.3%                  | 55.6%                | 11.1%                          | 18.0             | 93.7%                  |  |
| FirstEnergy Capital        | 2.9%               | \$28.51   | 6              | \$171.06        | 5.0%             | 0.0%             | 5.0%             | -2.7%                  | 66.7%                | 0.0%                           | 42.3             | 93.7%                  |  |
| Casimir Capital            | 1.9%               | \$21.77   | 5              | \$108.84        | 6.1%             | 0.0%             | 6.1%             | -8.3%                  | 80.0%                | 20.0%                          | 37.8             | 103.3%                 |  |
| RBC                        | 1.9%               | \$15.55   | 7              | \$108.82        | 4.9%             | 0.0%             | 4.9%             | 3.9%                   | 28.6%                | 0.0%                           | 13.0             | 101.6%                 |  |
| Cormark Securities         | 1.7%               | \$11.15   | 9              | \$100.32        | 5.1%             | 0.6%             | 5.7%             | -4.2%                  | 88.9%                | 22.2%                          | 17.1             | 112.1%                 |  |
| Raymond James              | 1.6%               | \$15.68   | 6              | \$94.09         | 5.0%             | 0.0%             | 5.0%             | -5.6%                  | 100.0%               | 0.0%                           | 17.5             | 114.0%                 |  |
| Scotiabank                 | 1.4%               | \$83.23   | 1              | \$83.23         | 5.0%             | 0.0%             | 5.0%             | -3.0%                  | 100.0%               | 0.0%                           | 21.0             | 110.9%                 |  |
| UBS                        | 1.4%               | \$81.63   | 1              | \$81.63         | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | -30.1%                 | 0.0%                 | 0.0%                           | 11.0             | 100.8%                 |  |
| Paradigm Capital           | 0.8%               | \$11.65   | 4              | \$46.61         | 4.8%             | 0.2%             | 5.0%             | -2.4%                  | 0.0%                 | 0.0%                           | 23.8             | 75.3%                  |  |
| Secutor Capital            | 0.7%               | \$2.65    | 15             | \$39.77         | 4.5%             | 2.6%             | 7.2%             | -13.6%                 | 0.0%                 | 80.0%                          | 21.8             | 88.1%                  |  |
| Mackie Research            | 0.6%               | \$10.74   | 3              | \$32.23         | 6.7%             | 5.0%             | 11.7%            | -1.2%                  | 33.3%                | 33.3%                          | 49.7             | 65.0%                  |  |
| Pareto Securities          | 0.5%               | \$30.07   | 1              | \$30.07         | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | -0.1%                  | 0.0%                 | 0.0%                           | 1.0              | 100.0%                 |  |
| Integral Wealth Securities | 0.4%               | \$8.38    | 3              | \$25.15         | 6.3%             | 0.0%             | 6.3%             | -17.3%                 | 0.0%                 | 0.0%                           | 18.7             | 133.1%                 |  |
| CIBC                       | 0.4%               | \$10.50   | 2              | \$21.00         | 6.5%             | 0.0%             | 6.5%             | FT-Only                | 100.0%               | 0.0%                           | 22.0             | 103.3%                 |  |
| Salman Partners            | 0.3%               | \$4.49    | 4              | \$17.98         | 5.4%             | 2.6%             | 8.0%             | -2.4%                  | 75.0%                | 25.0%                          | 17.0             | 153.1%                 |  |
| Stonecap Securities        | 0.3%               | \$16.76   | 1              | \$16.76         | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | FT-Only                | 100.0%               | 0.0%                           | 26.0             | 100.0%                 |  |
| Haywood Securities         | 0.3%               | \$8.20    | 2              | \$16.40         | 6.0%             | 0.0%             | 6.0%             | -10.0%                 | 50.0%                | 100.0%                         | 19.0             | 99.5%                  |  |
| Toll Cross Securities      | 0.3%               | \$8.09    | 2              | \$16.18         | 6.0%             | 0.0%             | 6.0%             | 0.0%                   | 0.0%                 | 0.0%                           | 10.0             | 109.4%                 |  |
| AltaCorp Capital           | 0.2%               | \$4.83    | 3              | \$14.49         | 5.5%             | 0.0%             | 5.5%             | -5.3%                  | 100.0%               | 0.0%                           | 17.0             | 133.1%                 |  |
| Cenkos Securities          | 0.2%               | \$13.09   | 1              | \$13.09         | 8.3%             | 0.0%             | 8.3%             | -11.6%                 | 0.0%                 | 0.0%                           | 45.0             | 86.7%                  |  |
| M Partners                 | 0.2%               | \$1.99    | 5              | \$9.97          | 8.6%             | 2.7%             | 11.3%            | -9.0%                  | 0.0%                 | 80.0%                          | 126.4            | 77.3%                  |  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2013 and December 31, 2013. Deal size and total raised listed in million-dollar units. (1) Fees unavailable at time of publication.





# BROKER STATS: DEALS LED 2013 - Cont.

|                       |                    | ВО        | ОК             |                 | AVERAGE FEES |         |       | S                      | TRUCTUR              | EXECUTION                      |                  |                        |
|-----------------------|--------------------|-----------|----------------|-----------------|--------------|---------|-------|------------------------|----------------------|--------------------------------|------------------|------------------------|
| BROKER                | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH         | WARRANT | TOTAL | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS<br>WITH<br>WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| PI Financial          | 0.2%               | \$3.07    | 3              | \$9.22          | 6.0%         | 6.0%    | 12.0% | 45.5%                  | 0.0%                 | 100.0%                         | 31.7             | 66.9%                  |
| H.C. Wainwright & Co. | 0.1%               | \$8.24    | 1              | \$8.24          | 7.0%         | 0.0%    | 7.0%  | -10.9%                 | 0.0%                 | 100.0%                         | 2.0              | 100.1%                 |
| Marquest Capital      | 0.1%               | \$1.14    | 6              | \$6.86          | 7.3%         | 3.3%    | 10.6% | 17.7%                  | 0.0%                 | 33.3%                          | 63.5             | 69.8%                  |
| Tempest Capital       | 0.1%               | \$3.06    | 2              | \$6.12          | 5.6%         | 3.6%    | 9.2%  | 47.2%                  | 0.0%                 | 100.0%                         | 69.0             | 184.3%                 |
| Euro Pacific          | 0.1%               | \$1.04    | 5              | \$5.21          | 6.4%         | 6.9%    | 13.3% | 5.3%                   | 0.0%                 | 100.0%                         | 70.6             | 54.5%                  |
| Delano Capital        | 0.1%               | \$2.50    | 2              | \$5.00          | 7.0%         | 7.0%    | 14.0% | -16.7%                 | 0.0%                 | 100.0%                         | 21.0             | 100.0%                 |
| Byron                 | 0.1%               | \$5.00    | 1              | \$5.00          | 5.4%         | 5.4%    | 10.8% | -32.0%                 | 0.0%                 | 100.0%                         | 59.0             | 100.0%                 |
| Primary Capital       | 0.1%               | \$4.00    | 1              | \$4.00          | 5.0%         | 5.0%    | 10.0% | -10.7%                 | 0.0%                 | 100.0%                         | 27.0             | 100.0%                 |
| IBK Capital           | 0.1%               | \$0.63    | 6              | \$3.75          | 8.3%         | 8.8%    | 17.1% | 42.9%                  | 0.0%                 | 100.0%                         | 33.3             | 89.6%                  |
| Octagon Capital       | 0.1%               | \$3.15    | 1              | \$3.15          | 6.0%         | 0.0%    | 6.0%  | -8.7%                  | 100.0%               | 0.0%                           | 0.0              | 100.0%                 |
| PowerOne Capital      | 0.1%               | \$3.00    | 1              | \$3.00          | 6.0%         | 6.0%    | 12.0% | 42.9%                  | 0.0%                 | 0.0%                           | 0.0              | 100.0%                 |
| All Brokers: 2013     |                    | \$26.02   | 225            | \$5,855.07      | 4.6%         | 0.4%    | 5.0%  | -4.6%                  | 41.8%                | 38.7%                          | 32.9             | 95.0%                  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2013 and December 31, 2013. Deal size and total raised listed in million-dollar units.







|                         |                    | ВО        | ЭK             |                 | AVERAGE FEES     |                  |                  | S                      | TRUCTUR              | EXECUTION                      |                  |                        |
|-------------------------|--------------------|-----------|----------------|-----------------|------------------|------------------|------------------|------------------------|----------------------|--------------------------------|------------------|------------------------|
| BROKER                  | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH             | WARRANT          | TOTAL            | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS<br>WITH<br>WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| ВМО                     | 35.8%              | \$204.61  | 22             | \$4,501.35      | 4.1%             | 0.0%             | 4.1%             | -4.2%                  | 72.7%                | 9.1%                           | 21.0             | 101.7%                 |
| RBC                     | 11.7%              | \$70.14   | 21             | \$1,472.96      | 4.3%             | 0.0%             | 4.3%             | -2.7%                  | 52.4%                | 9.5%                           | 29.2             | 86.7%                  |
| TD Securities           | 7.0%               | \$145.69  | 6              | \$874.16        | 4.1%             | 0.0%             | 4.2%             | -4.0%                  | 83.3%                | 0.0%                           | 16.2             | 89.1%                  |
| GMP Securities          | 6.6%               | \$39.70   | 21             | \$833.60        | 5.0%             | 0.4%             | 5.4%             | -4.6%                  | 71.4%                | 33.3%                          | 23.8             | 98.2%                  |
| Canaccord               | 4.1%               | \$11.07   | 47             | \$520.50        | 5.5%             | 2.1%             | 7.7%             | -4.6%                  | 36.2%                | 48.9%                          | 44.5             | 104.1%                 |
| Dundee                  | 4.1%               | \$15.44   | 33             | \$509.50        | 5.6%             | 2.0%             | 7.7%             | -5.7%                  | 63.6%                | 36.4%                          | 25.0             | 108.8%                 |
| Cormark Securities      | 4.0%               | \$35.61   | 14             | \$498.53        | 5.0%             | 0.4%             | 5.3%             | -6.5%                  | 57.1%                | 35.7%                          | 23.3             | 126.0%                 |
| Goldman Sachs           | 3.8%               | \$472.50  | 1              | \$472.50        | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | 1.9%                   | 0.0%                 | 0.0%                           | 4.0              | 98.9%                  |
| Haywood Securities      | 3.6%               | \$37.68   | 12             | \$452.17        | 6.2%             | 0.5%             | 6.8%             | -2.0%                  | 41.7%                | 41.7%                          | 17.2             | 131.3%                 |
| Scotiabank              | 3.1%               | \$43.28   | 9              | \$389.48        | 5.2%             | 0.1%             | 5.2%             | -3.7%                  | 55.6%                | 11.1%                          | 24.6             | 101.2%                 |
| Peters & Co             | 3.0%               | \$31.36   | 12             | \$376.36        | 4.5%             | 0.0%             | 4.5%             | 2.4%                   | 83.3%                | 0.0%                           | 24.4             | 111.5%                 |
| Clarus Securities       | 2.1%               | \$37.07   | 7              | \$259.51        | 5.1%             | 0.5%             | 5.7%             | -6.4%                  | 42.9%                | 42.9%                          | 21.0             | 115.5%                 |
| Casimir Capital         | 1.9%               | \$16.19   | 15             | \$242.84        | 5.5%             | 0.2%             | 5.7%             | -1.4%                  | 20.0%                | 26.7%                          | 20.9             | 78.4%                  |
| Macquarie               | 1.7%               | \$8.67    | 25             | \$216.74        | 5.4%             | 1.4%             | 6.8%             | -3.4%                  | 36.0%                | 44.0%                          | 34.8             | 77.7%                  |
| National Bank Financial | 1.0%               | \$14.23   | 9              | \$128.03        | 4.7%             | 0.3%             | 5.0%             | 21.4%                  | 44.4%                | 11.1%                          | 20.4             | 98.3%                  |
| FirstEnergy Capital     | 0.9%               | \$21.86   | 5              | \$109.32        | 5.1%             | 0.0%             | 5.1%             | -3.6%                  | 80.0%                | 0.0%                           | 26.2             | 83.0%                  |
| CIBC                    | 0.7%               | \$28.58   | 3              | \$85.73         | 4.2%             | 0.8%             | 5.0%             | -1.9%                  | 100.0%               | 0.0%                           | 21.3             | 107.2%                 |
| Primary Capital         | 0.5%               | \$7.70    | 8              | \$61.60         | 5.5%             | 0.0%             | 5.5%             | 6.6%                   | 12.5%                | 50.0%                          | 21.1             | 133.9%                 |
| Salman Partners         | 0.4%               | \$9.59    | 5              | \$47.94         | 6.6%             | 0.6%             | 7.2%             | 18.4%                  | 40.0%                | 0.0%                           | 50.0             | 94.6%                  |
| Stifel Nicolaus         | 0.4%               | \$7.51    | 6              | \$45.04         | 5.4%             | 0.9%             | 6.3%             | -0.9%                  | 0.0%                 | 33.3%                          | 20.7             | 113.9%                 |
| Paradigm Capital        | 0.3%               | \$20.00   | 2              | \$40.00         | 6.0%             | 0.0%             | 6.0%             | -6.6%                  | 50.0%                | 50.0%                          | 69.5             | 100.0%                 |
| Industrial Alliance     | 0.3%               | \$1.28    | 31             | \$39.81         | 6.9%             | 4.8%             | 11.6%            | 10.6%                  | 0.0%                 | 77.4%                          | 33.5             | 68.8%                  |
| Stonecap Securities     | 0.3%               | \$6.41    | 6              | \$38.43         | 6.9%             | 1.1%             | 7.9%             | 0.6%                   | 33.3%                | 33.3%                          | 31.3             | 64.7%                  |
| Wells Fargo Securities  | 0.3%               | \$31.61   | 1              | \$31.61         | 5.0%             | 0.0%             | 5.0%             | -15.1%                 | 0.0%                 | 100.0%                         | 5.0              | 100.0%                 |
| Dahlman Rose            | 0.3%               | \$15.75   | 2              | \$31.50         | 6.0%             | 0.0%             | 6.0%             | N/A <sup>2</sup>       | 0.0%                 | 50.0%                          | 11.5             | 158.9%                 |
| Raymond James           | 0.2%               | \$5.06    | 6              | \$30.36         | 5.5%             | 1.4%             | 6.8%             | -7.1%                  | 16.7%                | 33.3%                          | 40.2             | 78.1%                  |
| D&D Securities          | 0.2%               | \$24.35   | 1              | \$24.35         | 7.0%             | 10.0%            | 17.0%            | 2.0%                   | 0.0%                 | 100.0%                         | 49.0             | 121.8%                 |
| Laurentian Bank         | 0.2%               | \$2.24    | 10             | \$22.42         | 6.6%             | 5.4%             | 12.1%            | 19.1%                  | 10.0%                | 40.0%                          | 24.4             | 118.8%                 |
| Mackie Research         | 0.2%               | \$3.40    | 6              | \$20.40         | 6.6%             | 5.9%             | 12.5%            | -4.4%                  | 33.3%                | 66.7%                          | 30.5             | 111.0%                 |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2012 and December 31, 2012. Deal size and total raised listed in million-dollar units. (1) Fees unavailable at time of publication. (2) Share price premium unavailable at time of publication.





# BROKER STATS: DEALS LED 2012 - Cont.

|                            |                    | ВО        | ЭK             |                 | AVERAGE FEES     |                  |                  | S                      | TRUCTUR              | EXECUTION                |                  |                        |
|----------------------------|--------------------|-----------|----------------|-----------------|------------------|------------------|------------------|------------------------|----------------------|--------------------------|------------------|------------------------|
| BROKER                     | % OF TOTAL<br>BOOK | DEAL SIZE | TOTAL<br>DEALS | TOTAL<br>RAISED | CASH             | WARRANT          | TOTAL            | SHARE PRICE<br>PREMIUM | % OF DEALS<br>BOUGHT | % OF DEALS WITH WARRANTS | DAYS TO<br>CLOSE | SUBSCRIP-<br>TION RATE |
| Integral Wealth Securities | 0.1%               | \$3.51    | 5              | \$17.54         | 6.0%             | 0.2%             | 6.2%             | 5.5%                   | 60.0%                | 0.0%                     | 30.0             | 76.5%                  |
| Fraser Mackenzie           | 0.1%               | \$4.25    | 4              | \$16.98         | 6.0%             | 6.0%             | 12.0%            | -13.2%                 | 0.0%                 | 75.0%                    | 16.3             | 99.4%                  |
| Marquest Capital           | 0.1%               | \$1.65    | 10             | \$16.53         | 7.1%             | 5.4%             | 12.4%            | 14.8%                  | 0.0%                 | 70.0%                    | 28.5             | 63.9%                  |
| Jennings Capital           | 0.1%               | \$2.93    | 5              | \$14.63         | 7.0%             | 7.0%             | 14.0%            | -4.2%                  | 0.0%                 | 80.0%                    | 32.6             | 68.6%                  |
| Secutor Capital            | 0.1%               | \$1.53    | 9              | \$13.77         | 6.1%             | 4.1%             | 10.2%            | 10.1%                  | 0.0%                 | 77.8%                    | 35.1             | 57.2%                  |
| Mirabaud Securities        | 0.1%               | \$12.10   | 1              | \$12.10         | N/A <sup>1</sup> | N/A <sup>1</sup> | N/A <sup>1</sup> | -10.0%                 | 0.0%                 | 100.0%                   | 0.0              | 115.2%                 |
| Bayfront Capital           | 0.1%               | \$5.41    | 2              | \$10.81         | 3.7%             | 4.2%             | 7.9%             | 0.0%                   | 0.0%                 | 100.0%                   | 39.0             | 99.1%                  |
| IBK Capital                | 0.1%               | \$1.30    | 7              | \$9.08          | 7.0%             | 7.4%             | 14.4%            | 22.2%                  | 0.0%                 | 57.1%                    | 63.3             | 53.8%                  |
| Euro Pacific               | 0.1%               | \$0.98    | 8              | \$7.85          | 5.6%             | 4.2%             | 9.8%             | 0.0%                   | 0.0%                 | 75.0%                    | 87.9             | 55.3%                  |
| Arlington Group Asset      | 0.1%               | \$6.50    | 1              | \$6.50          | 2.5%             | 0.0%             | 2.5%             | -31.0%                 | 0.0%                 | 0.0%                     | 40.0             | 100.0%                 |
| Management<br>M Partners   | 0.1%               | \$1.61    | 4              | \$6.42          | 6.6%             | 6.4%             | 12.9%            | 2.9%                   | 0.0%                 | 100.0%                   | 31.8             | 70.4%                  |
| Kallpa Securities          | 0.1%               | \$3.19    | 2              | \$6.37          | 7.0%             | 2.0%             | 9.0%             | 2.9%                   | 0.0%                 | 50.0%                    | 5.0              | 107.4%                 |
| All Brokers: 2012          |                    | \$26.97   | 466            | \$12,569.11     | 4.7%             | 0.4%             | 5.1%             | 0.0%                   | 32.6%                | 43.6%                    | 32.1             | 88.7%                  |

Note: The table represents all brokered deals in all natural resource sectors closed between January 1, 2012 and December 31, 2012. Deal size and total raised listed in million-dollar units. (1) Fees unavailable at time of publication.



### **GENERAL DISCLAIMER**



Oren Inc. data is based on all representative data from the range 1/1/2012 through 30/9/2014, except as otherwise noted. Some data has been provided by the Canadian Securities Exchange ("CSE") as operated by CNSX Markets Inc., the client for this report.

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